

**Mountainview Medical Center
Board of Directors Meeting
March 23, 2011**

Present: Bill Galt – Chair, Bill Schendel, Woodie Jarvis, Otto Ohlson, Shane Sereday, Chad Evans, Aaron Rogers – CEO, Tony Pfaff – Cypress Healthcare.

Absent: Rick Seidlitz, Lisa Gilbertson, Chris Schlepp

1. Call to Order

Bill called the meeting to order at 10 a.m.

2. Minutes

Bill asked for any corrections or additions to last months meeting; hearing none motion made to approve by Shane, seconded by Chad. **Motion Passed.**

3. CEO report

Utilization Update: March and February reports show the number of hospital, observation and skilled beds. In February: 74 skilled swing, 17 acute, 448 intermediate. As of 14th of March: 4 acute, 51 skilled swing and 230 intermediate. These are very good numbers; the highest it's been in 2 years.

Board Vacancy: one vacancy with a potential second. Aaron has had one person inquire and pick up an application; possibly 2 others interested. The opening will be advertised in the hospital entry way. Bill stated that even if the vacancy is not filled we are still in range: 7 minimum - 9 maximum.

4. Financials

Christina gave the overview of the February financials:

- Checking balance as of \$557,917
- Net patient revenue was \$352,317
- Net profit for January was \$68,207
- Cash collected was \$354,304
- Days in AR were 58
- Current cash today is \$728,577

We did receive our mill levy money. Cash up due to that, not the profit, because the money was received in March and was already shown in prior financials. That was due to an auditing item. Christina and the auditors spent time figuring it out as Aaron wanted the money booked as actual. By law they had to book it as it being owed by the County.

Aaron explained that the 58 days in AR is up due to the skilled beds; they are billed at the end of the month.

5. DON Report

February:

26 ER visits

17 Acute days

74 Skilled days

448 Intermediate days

16 Census

1 nursing assisted hired and no travelers used in any capacity

6. Cypress Report

The board retreat was well received and they will try to do it again next year. Bill stated he enjoyed the session and liked talking to the other boards. Chad asked if it was possible to do more than once a year. It was useful and he got a lot from it. Tony stated if anyone has topics to let him know. Aaron added it was good to have participation from our board.

Information Items - none

Public Comment

John Potter – inquired to how many of the board members saw the February 4th letter from Medicare that advised them of the increased reimbursement rate. It was distributed to the finance committee. He then stated that they only had to raise rates a \$1 a day to get the maximum amount from Medicaid. Instead, the board raised it \$13 dollars. He then stated they will collect an additional \$12 per day from him and 5 others. They voted to increase the rates \$13 dollars and only had to do \$1. He commented that he was speaking for himself and 5 others that may not be able to speak for themselves. He stated that he feels abused, bullied and picked on.

Aaron explained that if they didn't raise the rates they will get another letter next year and for three months the facility will be under paid. That was the logic behind the increase. Otto added that we are trying to stay competitive with the other facilities. John insisted it was raised 12 times what it needed to be. Last year they were charged 162.50 – an increase of \$2.30 over the previous year. It seems unreasonable; again he stated he feels bullied and imposed upon.

Marcy commented that the facility is reimbursed. Otto asked her if she would want to be under everyone \$10 while having to tax the citizens. She responded that according to the research we are not that low; but we wouldn't release our information. She was asked if she was admitting we are at the low end. She referred to Jason. He quoted Townsend's rate of \$165. Aaron stopped him asking him if that was for a single occupancy. He didn't compare apples to apples. He quoted rates that were not comparable to us. One was an assisted living facility.

Marcy asked if we would release the information that we gathered on rates. Bill stated that he addressed that. Aaron then stated that her earlier comment of Medicare cost based reimbursement for long term care is inaccurate. We are dealing with Medicaid. Long

term care is intermediate swing bed; Medicare doesn't reimburse. Acute – skilled swing, yes is reimbursed; but intermediate is different. Marcy again asked for the survey rates that we collected. Bill stated it is not ours to give; she can call them.

Marcy questioned if the board vacancy would be advertised in the paper – no, it will cost money. It will be posted on the bulletin board and web site.

Marcy asked what new computer software we use. Aaron responded CPSI and it is not new, we have had it for 2 years.

Marcy asked if we had any new hires - Bill stopped her and told her to submit her questions in writing. This was not the forum for this; it is public comment not inquisition. She can pose her questions to administration and if the board needs to answer them they will. Comment is welcome; but not drilling the board.

Marcy then asked what portion of the Bair Trust will be utilized for the CT scanner and we are we at in that process. Bill again told her to submit that to administration. We don't know yet, its not done deal yet.

Marcy then asked when the next financial meeting will be held. Bill stated she is still questioning – it is the 3rd Tuesday 4 p.m. Public cannot come, it is not open.

Bill stated he will not answer any more questions; she needs to go through the proper channels.

Marcy then stated she was curious about the clinic patients compared to a year ago. She stated she asked this at the last meeting and the information wasn't available. Aaron corrected her that he told her to request it in writing and he would respond. She continued – Aaron stated he had numbers monthly not yearly with him. Clinic numbers for February were 180 and 138 for first 14 days of March.

Marcy then asked if the board was aware of any options for education for through MHA. Response - yes; John Flink from MHA spoke at the board education in March. Also education is available through the North Central Montana Healthcare Alliance.

Marcy then asked where the board was with recruitment of new physician. Bill stated they are always looking – it is ongoing. Do they have any prospects - yes.

Motion made to adjourn the meeting by Woodie – seconded by Bill.

Meeting adjourned at 10: 20 a.m.